

NOD32, PART OF A COMPREHENSIVE HEALTHCARE DATA PROTECTION SOLUTION



Established in 1986, Companion Technologies (www.companiontechnologies.com) is a fully-owned subsidiary of BlueCross BlueShield of South Carolina. Companion Technologies develops comprehensive information management software and services for the healthcare industry. The company's fully-integrated software, personalized customer service and flexible specialty applications deliver solutions that help improve the financial, clinical and managed care operations of healthcare organizations. By leveraging the company's industry-leading software solutions, as well as powerful electronic data interchange services, healthcare organizations get a single-source approach to managing and distributing information throughout their organization.

The Situation:

Companion Technologies offers complete software solutions to its healthcare clients. Healthcare practices are required to follow strict HIPAA guidelines, and bring with them a unique set of regulatory constraints, in addition to the usual opportunities for virus/malware intrusions. The feedback was that existing antivirus solutions didn't deliver the necessary network protection. Or if it did protect their network, there were other issues: increased network traffic, regulatory non-compliance and the absence of management tools.

While completing data management for some of their clients, Companion Technologies was witnessing firsthand the traffic slowdown and negative interactions of existing antivirus solutions. The company began to think about the long-term effects and realized they needed a more suitable solution.

Quick Facts:

Industry

› Healthcare Software

IT Infrastructure

› Windows 2000/2003

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Goals and Objectives:

The company needed a comprehensive, reliable antivirus/anti-malware product. The solution had to meet strict HIPAA standards and install and update quickly, without affecting performance or detection rates.

The Solution:

Companion Technologies tested a variety of products alongside NOD32. NOD32 came out on top in testing of both the standalone and managed portions of these products. Competitor's products had their drawbacks, including limited support for Windows 2003, poor detection rates and large amounts of network traffic.

In addition to ease-of-use of the standalone product, HIPAA regulations and the availability of support from ESET, their reasons for choosing NOD32 over these other products were extensive:

- NOD32 is the world leader of the Virus Bulletin 100% awards, having won more awards than any competing product.
- NOD32 worked right out of the box.
- Management is streamlined, effective and does its job.

Now that the company is secure in the workings of NOD32, they have a product they are confident offering to their clients, and they are moving forward to include it in their sales toolkit. The company's first installation will be a medical office licensing for 110 users. Working with ESET and NOD32 will be a significant asset, as the company is looking to expand its security products and services to healthcare organizations.

Companion Technologies is now one of ESET's strategic partners, offering its clients a complete healthcare software solution that includes antivirus protection.

"Companion Technologies chose ESET's NOD32 Antivirus System after much deliberation and evaluation of other solutions. NOD32 proved to be a solid performer and something we could feel good about offering to our customers. Quite simply, NOD32 not only does the job, it does it very efficiently and with results you can trust."

*Stephen Bramell,
Server Systems Analyst*